



On-Demand Learning Center

For Service Delivery Partners

SERVICE DELIVERY ENABLEMENT OVERVIEW

Partners wishing to pursue or maintain services delivery enablement should refer to the [Delivering Services](#) page on the Dell Technologies Partner Program portal for program requirements and details.

There, Partners can access key information, including:

- Services Delivery Enablement Benefits and Requirements Guide
- Services Delivery Enablement Matrix
- Partner Academy
- Program Tracker
- Support options

The [Services Delivery Enablement Matrix](#) includes product-specific requirements pages where you can review Competency Requirements and Recommended Training. Provide your resources with access to recommended training courses and packages aligned to the Services Delivery Competencies with the On-Demand Learning Center.

ON-DEMAND LEARNING CENTER BENEFITS

How does the On-Demand Learning Center (ODLC) help you pursue or maintain service delivery competencies?

ODLC enables you to provide your resources with convenient and economical access to on-demand training courses and packages aligned to services delivery competencies.

ODLC provides you and your resources benefits such as a consistent user experience, curated content aligned to the competencies, and flexibility to easily access training for multiple resources that need to be trained during the program year or a single resource that needs to train for multiple competencies.

Want a closer look
at the On-Demand
Learning Center
experience?

WATCH THIS VIDEO ▶

<https://bit.ly/32wSvXK>



COMPETENCY ALIGNED TRAINING PLANS

	Single	All	Team
Training Credit (TC) Price	1,000 TC/Person	3,000 TC/Person	18,000 TC/Team
Access Period	1 program year	1 program year	1 year from invoice
On-Demand Class/Package	1	All	50/team
On-Demand Lab	1	3	50/team
Skills Maintenance	All	All	All
Virtual Classroom	N/A	N/A	N/A
Classroom	N/A	N/A	N/A
Exam Vouchers	50% off retail	50% off retail	50% off retail

NEED HELP SELECTING A PLAN?

Single Competency-Aligned Training Plan

Do you have resources that need to pursue just one competency during the program year? This Plan provides one resource access to select one ODLC competency-aligned training package/course and one lab. Ideal for when you know exactly what competency your resource needs to pursue and don't anticipate needing that resource to pursue any other competencies during the program year.

All Competency Aligned-Training Plan

Do you have resources that need to pursue multiple competencies during the program year? This Plan provides one resource unlimited access to ODLC competency-aligned training packages/courses and three labs. It is the best option if it is uncertain which competencies a resource may need to pursue during the program year or if you need a resource to train for multiple competencies.



Have more than one resource to train? Partners can easily purchase multiple Single Competency-Aligned Training Plans or All Competency-Aligned Training Plans to accommodate multiple resources!

Team Competency-Aligned Training Plan

Do you have a team of resources that need to pursue competencies during the program year? This Plan provides maximum flexibility for larger teams needing to pursue more than one competency, enabling multiple resources access to choose up to 50 ODLC competency-aligned training packages/courses and up to 50 labs.

READY TO SELECT A COMPETENCY-ALIGNED TRAINING PLAN?

- Review our purchase [tutorial](#)
- Contact your sales account team for assistance
- If you have Training Credits you wish to redeem for a competency-aligned training plan, contact our [support team](#) and select the Registration & Purchasing option for assistance

QUESTIONS ON ODLC?

Engage your local Education Services Account Manager, visit us online at education.dellemc.com or contact our [support team](#).

COMPETENCY REQUIREMENTS AND PARTNER PROGRAM GENERAL QUESTIONS

- Review the [Services Delivery Enablement Matrix](#)
- Consult with your Partner Account Manager
- Submit a case to the [Channel Services Helpdesk](#) located within the "Support" menu option on the Partner Program portal

The links below provide more detail on how to access the recommended training via the ODLC, prepare for certification exams and more.

- [How to Locate Recommended Training Guide – Services Delivery](#)
- [Certification Exam Partner Preparation Guide – Services Delivery](#)
- [Accepted Proven Professional Certifications – Technology Architect \(TA\) and Cloud Architect \(CA\)](#)
- [Certification Exam Partner Preparation Guide – TA and CA](#)
- [How to Locate Recommended Training – TA and CA](#)
- [On-Demand Learning Center Competency-Aligned Training Plans Collection](#) (current list of courses and packages included in plans)

CONTACT US

Engage your local Education Services Account Manager for local pricing information and scheduling classes. Visit us online at education.dellemc.com.